



Curriculum vitae Europass



Personal Information

Name	CAUNII , Angelica, Rodica		
Phone	+40-256-284004		
E-mail	angelacaunii@yahoo.com , caunii.angelica@umft.ro		
Marital status	Married, two children		
Citizenship	Romanian		
Birthdate	February 4th, 1973		
Gender	Female		

Professional Experience

Time period February 2021 to present

Title **Associate Professor**

Responsibilities Within the discipline of **Medicine Analysis and Chemistry of Environmental Factors Hygiene, Nutrition, Legislation, Management and Pharmaceutical Marketing:**

- Preparation, organization and support of courses, practical works, seminars and exams corresponding to the discipline for Romanian and French students, as well as for students of the College of Pharmacy Assistance
- Organized courses: Chemistry of Environmental Factors, Hygiene, Nutrition; Chemistry of Environmental Factors, Hygiene, Nutrition, Pharmaceutical Management and Marketing, Drug Analysis, History of Pharmacy , History of Pharmacy; Elements of Sanitary Chemistry; Elements of Nutrition
- Preparation, organization and support of courses, seminars and exams corresponding to the master discipline "Aesthetics of the Dermato-cosmetic Product, and Legislation in the cosmetics industry, within the masters program „Formulation and Evaluation of the Dermato-cosmetic Product"
- coordination of bachelor degree theses
- coordination of dissertation theses within the masters program „Formulation and Evaluation of the Dermato-cosmetic Product"

Employer "Victor Babes" University of Medicine and Pharmacy, Faculty of Pharmacy, P-ta Eftimie Murgu, nr. 2, Timisoara, 300041, Romania

Time period September 2014 to February 2021

Title **Lecturer**

Responsibilities Within the discipline of **Medicine Analysis and Chemistry of Environmental Factors Hygiene, Nutrition, Legislation, Management and Pharmaceutical Marketing:**

- Preparation, organization and support of courses, practical works, seminars and exams corresponding to the discipline for Romanian and French students, as well as for students of the College of Pharmacy Assistance

	<ul style="list-style-type: none"> ➤ Organized courses: Chemistry of Environmental Factors, Hygiene, Nutrition; Chemistry of Environmental Factors, Hygiene, Nutrition, Pharmaceutical Management and Marketing, Drug Analysis, History of Pharmacy , History of Pharmacy; Elements of Sanitary Chemistry; Elements of Nutrition ➤ Preparation, organization and support of courses, seminars and exams corresponding to the master discipline "Aesthetics of the Dermato-cosmetic Product, and Legislation in the cosmetics industry, within the masters program „Formulation and Evaluation of the Dermato-cosmetic Product" ➤ coordination of bachelor degree theses ➤ coordination of dissertation theses within the masters program „Formulation and Evaluation of the Dermato-cosmetic Product"
Employer	"Victor Babes" University of Medicine and Pharmacy, Faculty of Pharmacy, P-ta Eftimie Murgu, nr. 2, Timisoara, 300041, Romania
Time period	March 2002 to September 2014
Title	Assistant Lecturer/Professor
Responsibilities	<p>Drug Analysis and Chemistry of Food and Environment</p> <ul style="list-style-type: none"> ➤ organizing and teaching Drug Analysis seminars and tests for fifth year, first semester students in Romanian and French ➤ organizing and teaching Chemistry of Food and Environment seminars and tests for third year, second semester students in Romanian and French ➤ coordinating bachelor degree theses <p>Marketing, Management and Pharmaceutical Legislation</p> <ul style="list-style-type: none"> ➤ organizing and teaching Management and Marketing courses, seminars and tests for fifth year, first semester students in Romanian and French ➤ organizing and teaching Professional Deontology and Legislation courses, and tests for third year, first semester students in Romanian and French, with the College of Pharmacy Assistants ➤ coordinating bachelor theses
Employer	"Victor Babes" University of Medicine and Pharmacy, Faculty of Pharmacy, P-ta Eftimie Murgu, nr. 2, Timisoara, 300041, Romania
Time period	March 2010 to November 2014
Title	Key Account Manager / Product Manager
Responsibilities and Accomplishments	<p>Creation of development strategy and management of its implementation in the field for the uro-gynecological products</p> <ul style="list-style-type: none"> - establishment and maintenance of relationship with the KOLs in the uro-gyn range (endocrinologists, gynecologists, urologists, nephrologists, GPs) - implementation of major changes in the existing client relationships, to grow and mature the brand image, on the pharmaceutical market in Romania; - Organisation of specific actions (symposiums, round tables, work-shops, trainings with partners) on national level - the design and implementation of a new policy of dealing with our external partners, within the limits of the current legislation; - creation, revision and update of the scientific presentations and promo materials used in the field - Teaching and motivating the medical representants team for a better promotion of products
Employer	S.C.Bionorica - România SRL, Str. Scoala Floreasca, Nr. 21, sector 1 București, România pentru BIONORICA AG GERMANIA
Time period	October 2008 to September 2009
Title	General Director

Responsibilities and Accomplishments	<p>Top-level operational management in the food industry:</p> <ul style="list-style-type: none"> - building and coordination of a leadership team with the specific focus on food production. This involved crisis management given the condition of the company at the time; - the implementation of major changes in the organizational culture of the company, in order to get the company back on track; - the creation and implementation of a business plan aimed at securing the collaboration of external partners, based on a viable cash flow, and with the aim of making the company profitable, which incurred significant monthly losses over the past two years; - Reorganized the company based on current legislation, and relaunched its operations.
Employer	S.C.Trim-Line SRL, Calea Torontalului Parcul Industrial Tehnologic Timișoara, România
Time period	January 2003 to August 2008
Title	Regional Director
Responsibilities and Accomplishments	<p>Mid-management responsibilities within a pharmacy network:</p> <ul style="list-style-type: none"> - Organizational: hiring and coordination of entire cadre of personnel (150 employees on average) and the entire operation of the region assigned; - regulatory compliance: interfacing with state institutions at the county level (County Health Insurance Authority, Public Health Institutions, Pharmaceutical Colleges) and national level (Health Department), to facilitate the opening of new pharmacy retail stores, and maintain certification for the current ones; - business development: the opening of 25 new retail locations in 9 Transylvania and West Romania counties. Ensuring the maturing of the business of these newly opened branches. The relocation of these retail branches based on demographic changes; - human resources: exceptional results in building and maintaining the team of specialists in pharmaceutical sales.
Employer	S.C. Help Net Farma SA, Str. G. Constantinescu Nr. 2, Sector 2,București, România
Time period	July 2000 to January 2003
Title	Lead pharmacist
Responsibilities and Accomplishments	coordination of pharmacy operations; ensuring that personnel performed their duty, maintaining adequate inventory, the centralizing of networks, ensuring the collaboration of the prescription-writing doctors, advising of patients and customers, ensuring that the personnel is versed in gaining the trust and fidelity of the patients, the evaluation of subordinated staff.
Employer	S.C. Help Net Farma SA, Str. G. Constantinescu Nr. 2, Sector 2,București, România
Time period	September 1998 to July 2000
Title	Resident Pharmacist
Responsibilities and Accomplishments	Preparation, control, storage and distribution of medications in a public pharmacy; providing information and advice for the medications distributed to the public.
Employer	S.C. Farmacia Medica SRL , Str. Liviu Rebreanu, Timișoara, România
Education and formation	
Time period	November 2010 to December 2010
Degree/diploma obtained	Project Manager certificate
Educational institution	PROCOMUNITA SIBIU under the authority of the Ministry of Labor and Social Security, National Council of Professional Forming of Adults, Ministry of Education, Research and Innovation
Time period	December 2005 to November 2010

Degree/diploma obtained	DOCTOR OF PHARMACEUTICAL SCIENCES ; backed by the Order of the Minister of Education, Research, Youth and Sport nr. 4387 in June 6th, 2011, as a result of completing the doctoral dissertation titled "Alimentary additives - antioxidants. Functional aliments with antioxidant bioactive components", under the coordination of Univ. Prof. Dr. Rodica Cuciureanu									
Educational institution	University of Medicine and Pharmacy "GR T. Popa", Str. Universitatii Nr. 16, Iasi, Romania									
Time period	03.12.2008									
Degree/diploma obtained	PRIMARY PHARMACIST specialization in General Pharmacy									
Educational institution	Ministry of Healthcare and Family, Human resources, Profesional formation and Exam departament									
Time period	October 2006 to July 2008									
Degree/diploma obtained	MASTER DEGREE IN HUMAN RESOURCES MANAGEMENT									
Educational institution	West University of Timisoara - Economic Sciences and Business Management Faculty									
Time period	January 2007 to July 2008									
Degree/diploma obtained	PROFESSIONAL CERTIFICATE OF MANAGEMENT									
Educational institution	CODECS Romania for Open Business University England									
Time period	March 2003 to July 2003									
Degree/diploma obtained	CERTIFICATE OF COMPLETION of Postgraduate course of perfecting in specialty of ORGANIZATIONAL MANAGEMENT									
Educational institution	West University of Timisoara - Economic Sciences and Business Management Faculty									
Time period	March 2002									
Degree/diploma obtained	SPECIALIST PHARMACIST specialized in GENERAL PHARMACY									
Educational institution	Ministry of Healthcare and Family, Human resources, Profesional formation and Exam departament									
Time period	October 1992 to September 1998									
Degree/diploma obtained	PHARMACY LICENSE DEGREE , diploma number 712/15.01.1999									
Educational institution	University of Medicine and Pharmacy "Victor Babes" in Timisoara, licensed at University of Medicine and Pharmacy Carol Davila in Bucharest									
Time period	October 1991 to June 1996									
Degree/diploma obtained	CHEMISTRY LICENSE DEGREE , diploma number 231/06.03.1997									
Educational institution	West University of Timisoara , Chemistry and Biology Faculty, Chemistry specialty, Timisoara, Romania									
Personal aptitudes and competencies										
Native language	Romanian									
Foreign languages										
Self-evaluation	Comprehension				Speaking				Writing	
<i>European level (*)</i>	<i>listening ability</i>		<i>reading ability</i>		<i>interaction</i>		<i>expression</i>			
English	A2	Basic User	A2	Basic User	A2	Basic User	A2	Basic User	A2	Basic User
French	C1	Proficient User	C1	Proficient User	B2	Independent User	B1	Independent User	B1	Independent User
	(*)Common European Framework of Reference for Languages									

Social skills and competencies	<p>Intensive proactive personality with innovating ideas and strong sense of urgency</p> <p>The capacity of building and assigning value to relationships for the purpose of obtaining results of high professional and moral quality</p> <p>Abilities of enthusiastic and fluent communication, with persuasion, firmness and directness</p> <p>Strong ability of working as part of a team and of motivating the team, providing room for the opinion of the other members of the team</p> <p>Able to adapt to changes, flexible, with a positive answer to the pressure brought on by new problems, with a rapid work rhythm and focused on finishing the task</p> <p>Interested in the development of the members of the team, with good abilities of delegating authority and keeping the responsibility.</p>
Computer skills and competencies	<p>A good command of Microsoft Office and the majority of sales software in the pharmaceutical industry</p>
Driver's license	<p>B category</p>
Additional Information	<p>UEFISCDI Prize: PN-II-RU-PRECISI-2013-7-1741, for the "Reverse phase chromatographic behaviour of major components in <i>Capsicum Annuum</i> extract" article, authors: Butnariu M, Caunii A, Putnoky S, <i>Chemistry Central Journal</i> 2012, 6:146 doi:10.1186/1752-153X-6-146, Impact factor 3.281, Agregated Impact factor in Domain 4.308, Relative Influence score 1.727</p> <p>UEFISCDI Prize: PN-II-RU-PRECISI-2013-7-2445, for the "Study on the stability and antioxidant effect of the <i>Allium ursinum</i> watery extract" article, authors Putnoky S, Caunii A, Butnariu M, <i>Chemistry Central Journal</i> 2013, 7:21 doi:10.1186/1752-153X-7-21, Impact factor 3,281, Agregated Impact factor in Domain 4, 308, Relative Influence score 1,727 (red area, 4000 lei)</p> <p>Member of the Research Project CEEX-Modul I-10, the Study of the Synergic Bioactivity of the Antioxidant Alimentation Products, in the Reversibility of the Metabolic Syndrome MET-ANTIOX 2005-2008; project director Prof. Univ. Dr. Simona Dragan</p> <p>Member of the Research Project PN II 61-008, Innovative technologies for the production of certain alimentation products of vegetal origin, with impact on human health, PHYTOMED, 2007-2010; project director Prof. Univ. Dr. Carmen Socaciu, Partener P1: University of Medicine and Pharmacy "Victor Babes" Timisoara, responsible to Prof. Univ. Dr. Simona Dragan</p> <p>Project manager in the internal research grant "Anti-inflammatory, chemopreventive and antitumor potential in breast cancer of standardized plant extracts of <i>Melissa officinalis</i> L. in cyclodextrin nanoformulations - ROINEXTRAMAM", 2017-2018, project code Grant III-C5-PCFI-2017 / 2018-04, project director Conf. Univ. dr. Farm. ȘTEFANA AVRAM</p>
	<p>Guest speaker on the subject of Risk Management of Functional Food at the international rally organized by the Department of Exact Sciences of USAB Timisoara and Analytic Jena, Timisoara, 11 May 2010.</p> <p>Member of the Pharmacists College of Romania, and from 2011 to the present, deputy member in the Leadership Council of the Pharmacists College of Romania, Timis branch</p> <p>Member of the Society of Pharmaceutical Sciences of Romania</p>

Continuous post-university professional preparation from 2002 to present, supported by participation in continuous formation courses, of which:

- Opiate Solutions for a Better Quality of Patient's Life, February 13th, 2015, Timisoara
- Active Monitorizing and Integrated Management of Hypertensive Patient with Comorbidities through Optimal Therapeutic Solutions – Fixed Combinations Therapy, November 4th, Timisoara
- Pharmaceutical Market of Romania, in Continuous Evolution, March 27th to 28th, 2008, Timisoara
- Pharmacist's Role in Essential HTA Management, February 14th, 2007, Timisoara
- Pharmacotherapeutic Approach in Cardiovascular Pathology, Endocrine Pathology and Dermatological Disease, March 30th, 2007, Bucharest
- Pathologie et pharmacologie moleculaires. Biotechnologies, Summer School: July 3rd to 15th, 2006 Arad
- A Powerful Pharmacy in an European Romania, the 13th National Pharmacy Congress, September 28th to 30th, 2006, Cluj Napoca
- Actualities in Pharmaceutical Legislation, December 17th, 2005, Oradea
- Controlled Release of Medicamentuous Substances Systems, December 16th to 18th, 2004
- New Pharmaceutical Formulations, April 25th, 2004
- Generic Drugs in Actual Pharmacotherapy, June 26th, 2003
- The 12th National Pharmaceutical Congress, October 17th to 19th, 2002
- Drug Projecting, June 15th, 2002
- Communicating with the Patient, April 13th, 2002

References

University Professor Dr. Zoltan Szabadai
 University Professor Dr. Rodica Cuciureanu
 University Professor Dr. Monica Butnariu
 University Professor Dr. Simona Drăgan
 Associate Professor Dr. Mariana Voitcu

Timisoara
 15.04.2024